ORACLE

5 Common Questions Federal Agencies Ask Oracle

We've worked closely with federal government agencies for nearly 50 years. The following are the most common questions we receive about our technology—and the truth behind frequent misconceptions.

Doesn't Oracle only sell on-premises options for federal government agencies?

No. On-premises used to be the only option. We now offer cloud-based solutions, including hybrid options. We support agencies moving to platforms embedded with AI and other advanced technology, but we also continue to support existing Oracle systems.

Isn't Oracle technology developed for commercial business, not government?

No. We develop enterprise technology using commercial best practices, but our applications can be configured to meet or exceed federal requirements, regulations, policies, and processes.

If I partner with Oracle, won't I be locked in with Oracle Cloud?

Not at all. We're committed to supporting a multicloud strategy for federal customers if they request it. This flexible, interoperable approach lets agencies use Oracle's cloud and database technology with other major public cloud service providers.

Isn't Oracle typically more expensive than other cloud service providers?

No, especially if a customer already uses our technology. On-premises licenses can be applied to SaaS updates, and we don't increase pricing for government-specific unclassified or classified regions or charge egress fees for classified cloud regions.

Isn't Oracle too large and complex to support my organization?

No. We've invested heavily in cloud technologies for governments. Agencies benefit from our R&D investments in the world's largest commercial businesses, as well as in tailored federal solutions.

Oracle has supported federal agencies for decades

We tailor federal solutions to the unique needs of government. We align with commercial best practices, federal regulations and policies—one system solution, for all of government.

Learn more

CRITICAL INSIGHTS

Oracle delivers FedRAMP-compliant cloud infrastructure and a suite of integrated SaaS applications designed for federal agencies.